HPI DYAD Game

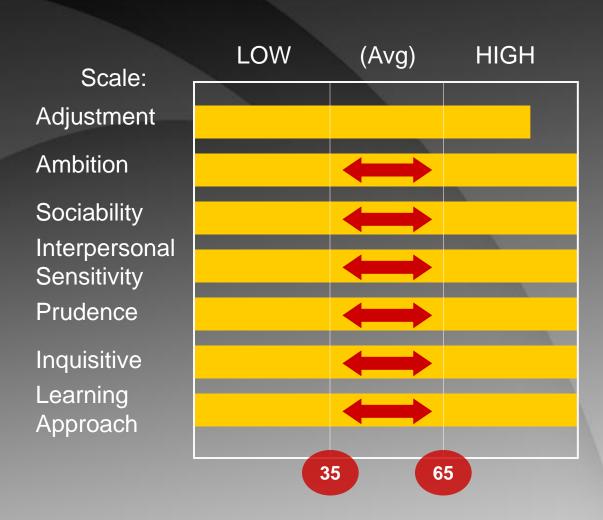
2-Scale Look-up Combinations

HPI: Dyad Configurations



Select any scale, then click on either LOW or HIGH

High Adjustment



Click on another scale: low or high



High Adjustment & High Ambition



Interpretation:

Calm, poised, self-confident, hard working, upwardly mobile, somewhat aggressive, and eager to be in charge



High Adjustment & Low Ambition



Interpretation:

Easy going and selfsatisfied, comfortable following rather than leading, perceived as lacking energy, passion, and drive



High Adjustment & High Sociability



Interpretation:

Outgoing, talkative, self-confident and entitled, expecting to be liked and successful



High Adjustment & Low Sociability



Interpretation:

Quiet, self-confident, strong silent type who will handle stress easily, and without any noticeable drama



High Adjustment & High Interpersonal Sensitivity



Interpretation:

Confident, friendly, relationship oriented interpersonal style that creates a perception of modesty and inner strength



High Adjustment & Low Interpersonal Sensitivity

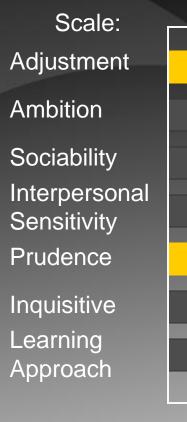


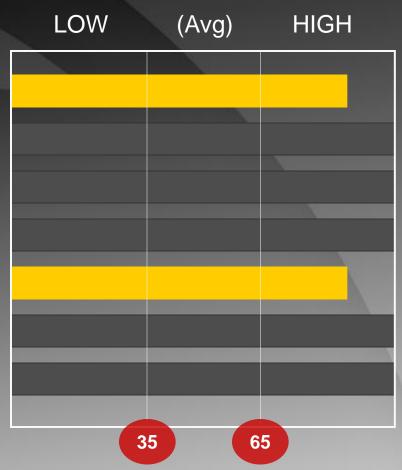
Interpretation:

Will seem confident, self-assured, and perhaps arrogant, with a direct, challenging and blunt interpersonal style



High Adjustment & High Prudence





Interpretation:

Hard working,
persistent,
organized,
dependable, mature,
and very strong
under stress and
pressure



High Adjustment & Low Prudence



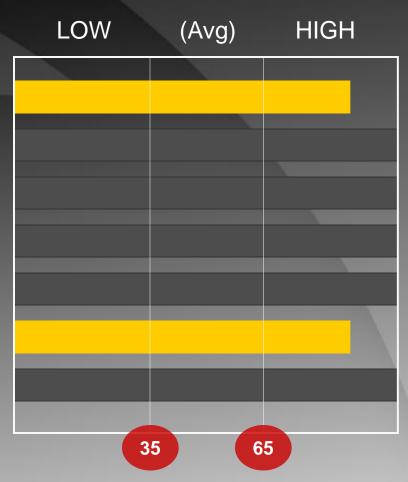
Interpretation:

Calm and steady under pressure, but disorganized and impulsive, sometimes creating havoc for others who have to fill in



High Adjustment & High Inquisitive





Interpretation:

Curious, open minded, and able to generate new ideas with great confidence, often elevating them above the ideas of others



High Adjustment & Low Inquisitive



Interpretation:

Confident, selfassured and unflappable, but with little interest in change, innovation, or enhanced understanding of current processes



High Adjustment & High Learning Approach



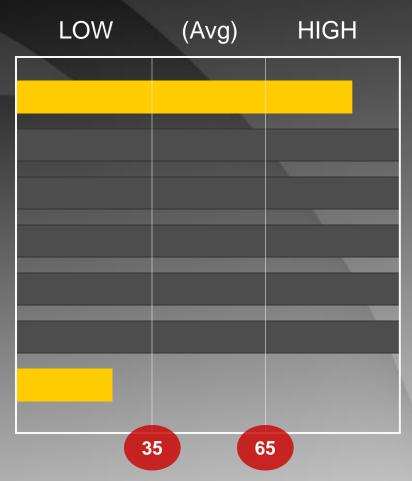
Interpretation:

Bright, self-confident, well-informed, selfassured, and possibly arrogant, but able to support opinions with logic and data



High Adjustment & Low Learning Approach



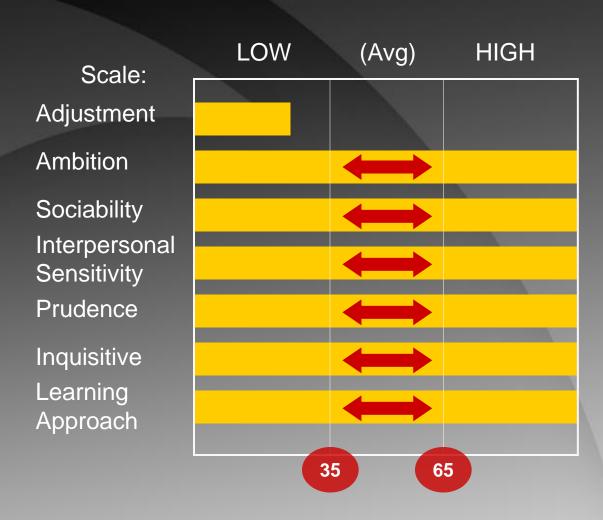


Interpretation:

Self-confident, stable, and self-assured, but perhaps smug and complacent, with little interest in acquiring new knowledge



Low Adjustment



Click on another scale: low or high



Low Adjustment & High Ambition



Interpretation:

Driven to compete, achieve, and win while constantly worrying about possibly failing and then being criticized



Low Adjustment & Low Ambition

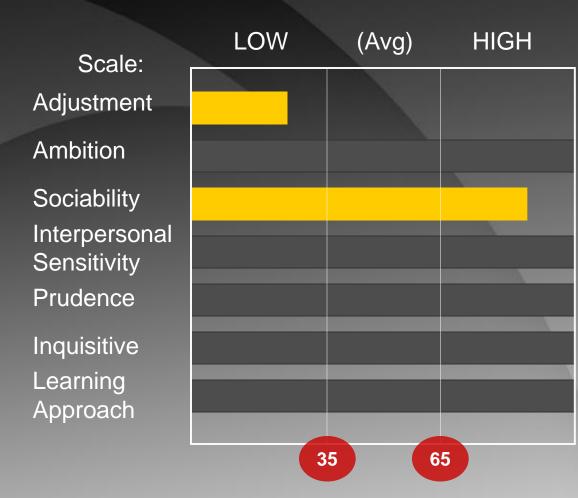


Interpretation:

Fears failure and avoids it by choosing low pressure roles with few demands



Low Adjustment & High Sociability



Interpretation:

Needs social interaction, but constantly worries about being rejected or criticized, which results in diminished social skills



Low Adjustment & Low Sociability



Interpretation:

Prone to worry and self doubt, fears being criticized, and will avoid stressful social gatherings and public appearances



Low Adjustment & High Interpersonal Sensitivity



Interpretation:

Will try to build conflict free relations, will be upset when conflicts arise, and will blame self when they occur



Low Adjustment & Low Interpersonal Sensitivity



Interpretation:

Will be blunt and confrontational during interactions, but afterwards will worry about and feel guilty over damaging a relationship



Low Adjustment & High Prudence



Interpretation:

Will follow rules, pay attention to details, and work very hard, while staying alert for signs of criticism and disapproval



Low Adjustment & Low Prudence

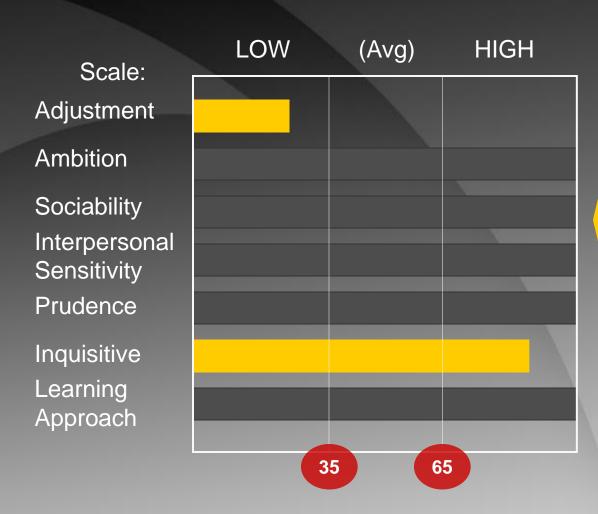


Interpretation:

May have issues
with anger
management and
personal discipline,
and may engage
in bursts of
"organizing activity"



Low Adjustment & High Inquisitive



Interpretation:

Bouts of creative activity will be interrupted by bouts of self-doubt and self-examination



Low Adjustment & Low Inquisitive



Interpretation:

Will resist change or new ideas because they will disrupt routine and the unknown will cause anxiety



Low Adjustment & High Learning Approach



Interpretation:

Will be driven to stay up-to-date to avoid feeling anxious about not being "in the know" about new developments



Low Adjustment & Low Learning Approach



Interpretation:

May not stay up-todate due to the stress and worry that may result from learning things that might create future change



High Ambition

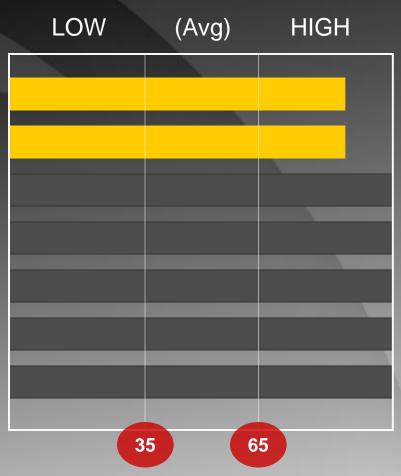


Click on another scale: low or high



High Ambition & High Adjustment





Interpretation:

Calm, poised, self-confident, hard working, upwardly mobile, somewhat aggressive, and eager to be in charge



High Ambition & Low Adjustment



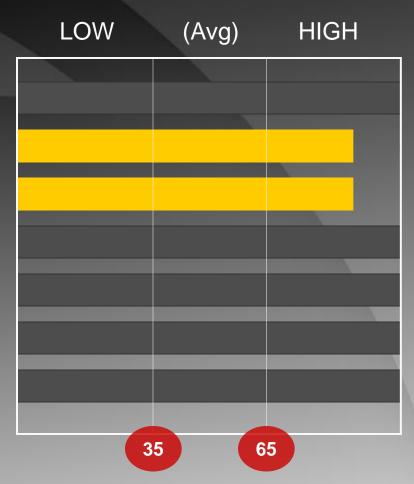
Interpretation:

Driven to compete, achieve, and win while constantly worrying about possibly failing and then being criticized



High Ambition & High Sociability





Interpretation:

Forceful, energetic, and hard working, will communicate vigorously, and reach out to others as a career development strategy



High Ambition & Low Sociability



Interpretation:

Quiet and reserved,
but intense and
driven to succeed;
will lead by example,
because action
speaks louder than
words



High Ambition & High Interpersonal Sensitivity



Interpretation:

Strong desires for achievement and success will be facilitated by real talent for building and maintaining relationships



High Ambition & Low Interpersonal Sensitivity



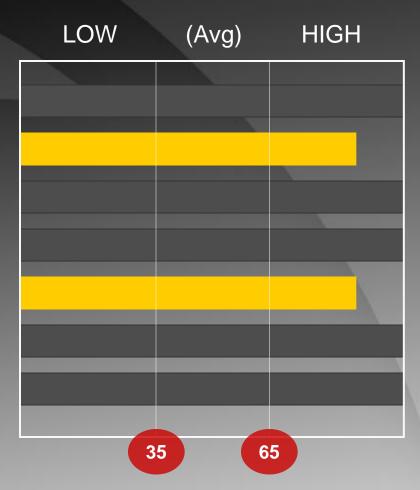
Interpretation:

Hardworking,
competitive and
achievement
oriented, combined
with a blunt and
challenging
interpersonal style



High Ambition & High Prudence





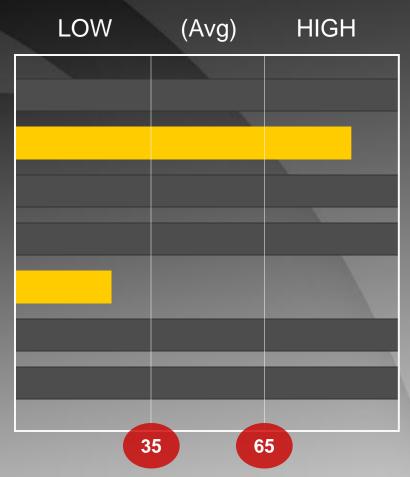
Interpretation:

Unusually hard working and achievement oriented within a framework of conscientiousness and attention to detail



High Ambition & Low Prudence



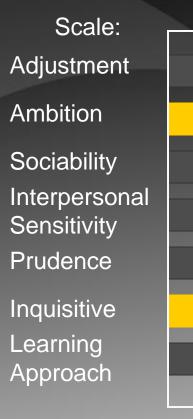


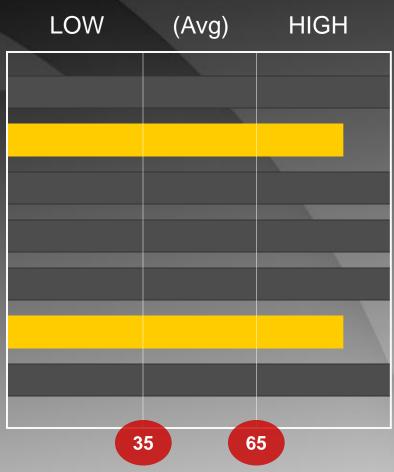
Interpretation:

Competitive and achievement oriented, while regarding rules, processes, and procedures as barriers to be overcome



High Ambition & High Inquisitive





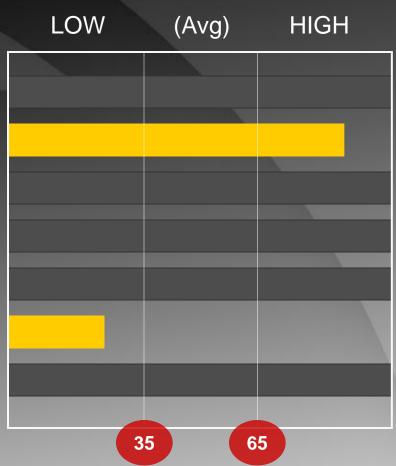
Interpretation:

Hard working, achievement oriented, leader-like, and a source for providing new ideas and vision



High Ambition & Low Inquisitive





Interpretation:

Hard working and eager to succeed, but by doing something well and avoiding changes that may disrupt what is working



High Ambition & High Learning Approach



Interpretation:

Hard working, competitive, and leader-like, but smart and up-to-date and won't suffer fools gladly



High Ambition & Low Learning Approach

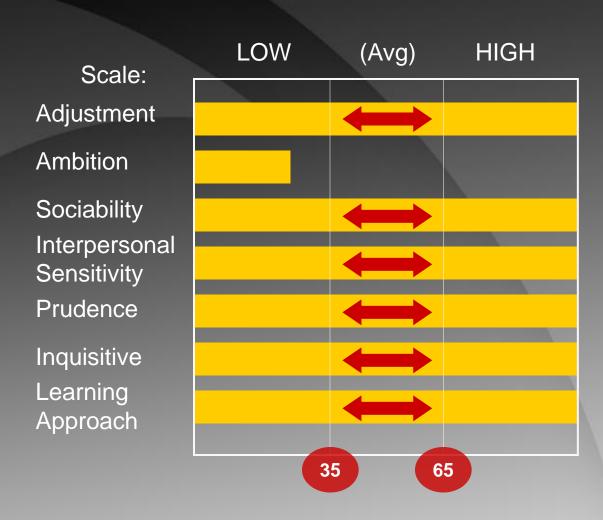


Interpretation:

Hard working and achievement oriented but impatient with training—strongly prefers to learn on the job



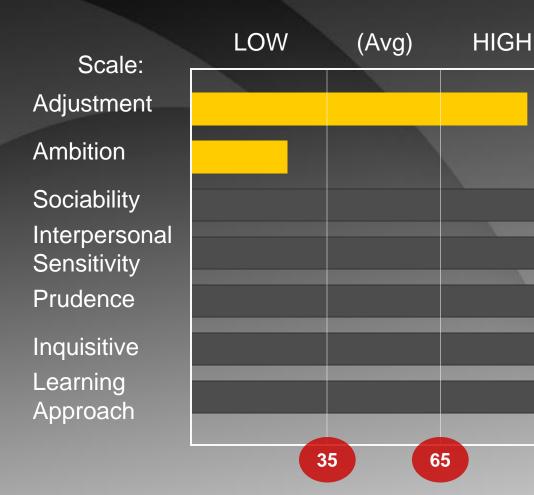
Low Ambition



Click on another scale: low or high



Low Ambition & High Adjustment



Interpretation:

Easy going and selfsatisfied, comfortable following rather than leading, perceived as lacking energy, passion, and drive



Low Ambition & Low Adjustment



Interpretation:

Fears failure and avoids it by choosing low pressure roles with few demands



Low Ambition & High Sociability



Interpretation:

Will be an energetic and lively person with few well-defined career goals and little focus on achievement



Low Ambition & Low Sociability



Interpretation:

A clear follower who will allow others to lead and will happily go along as a team player



Low Ambition & High Interpersonal Sensitivity



Interpretation:

A pleasant and agreeable person who will seem rather meek, non-competitive, and unwilling to challenge others



Low Ambition & Low Interpersonal Sensitivity



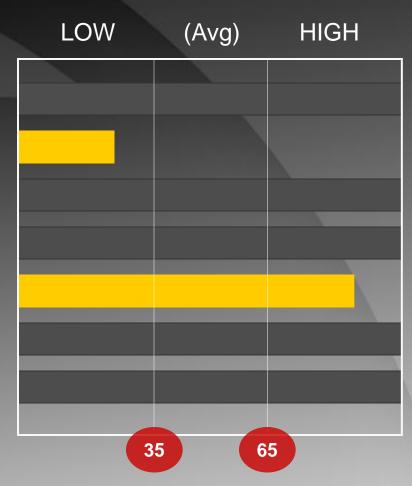
Interpretation:

Will tend to be argumentative or disagreeable, but with little desire to "win" such interactions or even make a point



Low Ambition & High Prudence





Interpretation:

Will rely on rules and procedures to accomplish assigned tasks but will rarely take any initiative or deviate from assigned tasks



Low Ambition & Low Prudence



Interpretation:

Will take shortcuts and find the easy way to do a job with the least effort and to a minimum standard of performance



Low Ambition & High Inquisitive

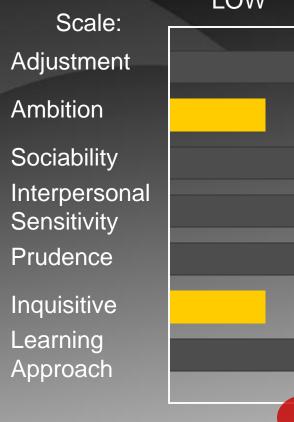


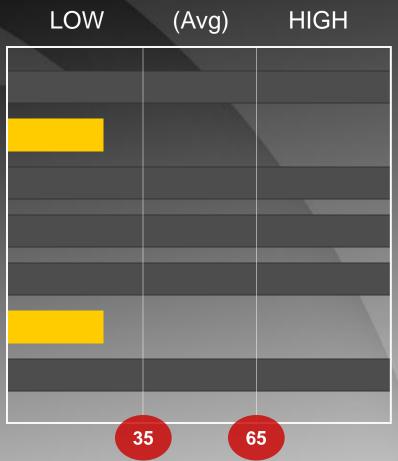
Interpretation:

Curiosity about new ideas and techniques, but without necessarily doing anything or committing to any course of action



Low Ambition & Low Inquisitive





Interpretation:

Will follow standard routines while working but will avoid changes or innovations that might create new demands or additional work



Low Ambition & High Learning Approach



Interpretation:

Interested in learning new methods and techniques, but will rarely take the initiative to use them



Low Ambition & Low Learning Approach

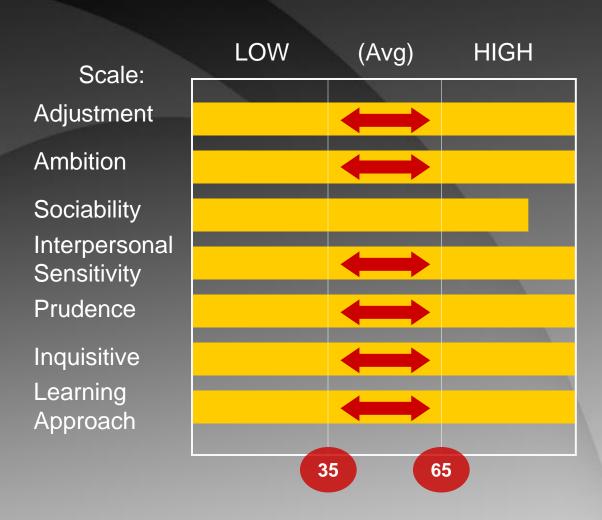


Interpretation:

Prefers to learn on the job, uninterested in training, in applying new knowledge or using new technology



High Sociability

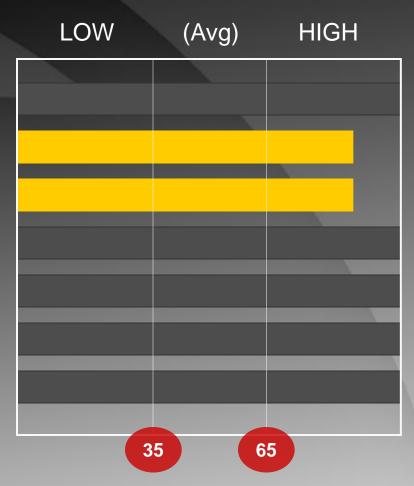


Click on another scale: low or high



High Sociability & High Ambition





Interpretation:

Forceful, energetic, and hard working, will communicate vigorously, and reach out to others as a career development strategy



High Sociability & Low Ambition



Interpretation:

Will be an energetic and lively person with few well-defined career goals and little focus on achievement



High Sociability & High Adjustment

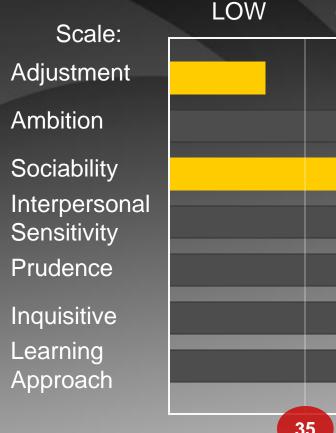


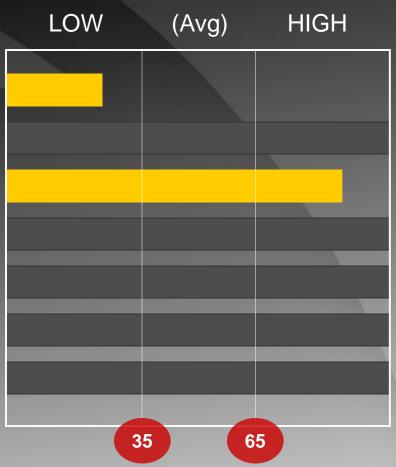
Interpretation:

Outgoing, talkative, self-confident, and entitled, expecting to be liked and successful



High Sociability & Low Adjustment





Interpretation:

Needs social interaction, but constantly worries about being rejected or criticized, which results in diminished social skills



High Sociability & High Interpersonal Sensitivity



Interpretation:

Gregarious, outgoing, talkative person who will be seen as warm, friendly, approachable, and charming



High Sociability & Low Interpersonal Sensitivity



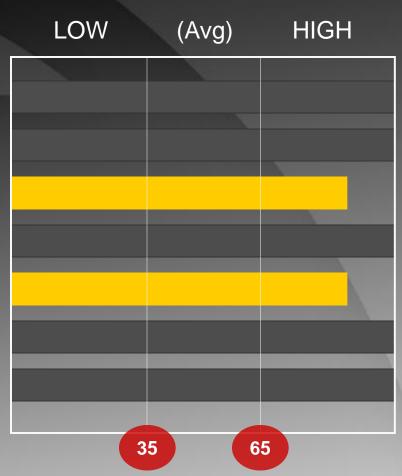
Interpretation:

This person will be good at starting relationships but will have trouble maintaining them due to his/her blunt interpersonal style



High Sociability & High Prudence



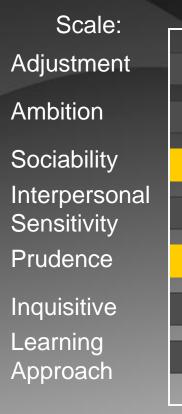


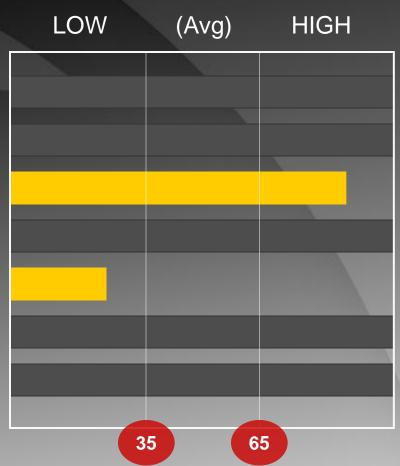
Interpretation:

Strong task orientation that will involve endless discussions of minute details in the name of accurate communication



High Sociability & Low Prudence





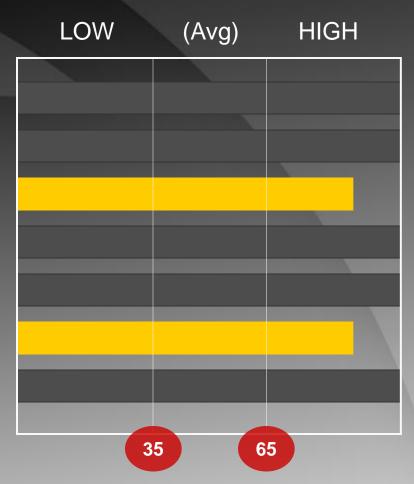
Interpretation:

Flexible,
spontaneous,
outgoing interactive
style that may allow
conversations to
venture into gray or
marginally
appropriate areas



High Sociability & High Inquisitive



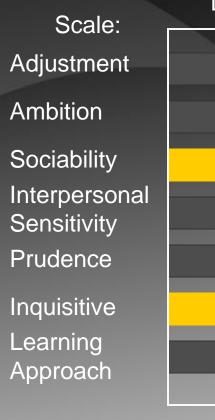


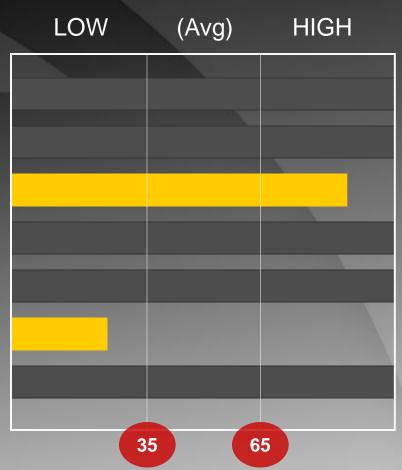
Interpretation:

Interested in meeting
new people and
exploring new ideas,
but might be
regarded as lacking
focus or easily
distracted by the
next new thing



High Sociability & Low Inquisitive





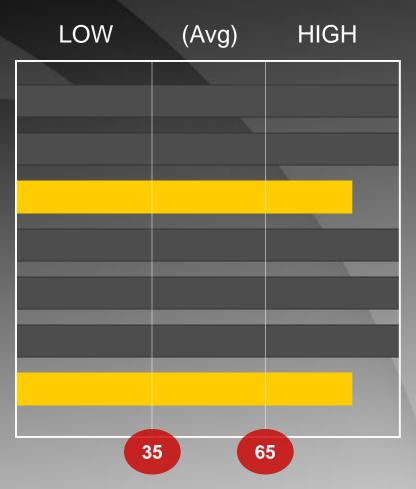
Interpretation:

Outgoing and approachable person who is primarily interested in the mundane or routine with little interest in the big picture



High Sociability & High Learning Approach



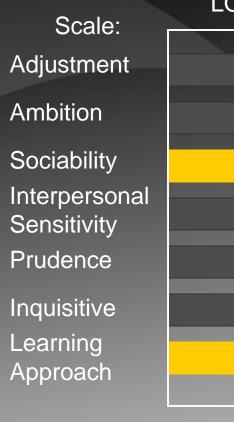


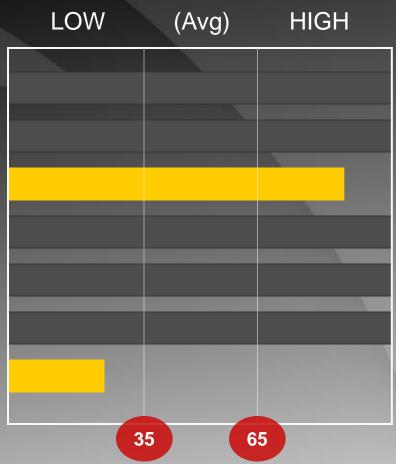
Interpretation:

Smart and up-to-date person with a breezy and approachable interpersonal style who is quick to move on new and different topics



High Sociability & Low Learning Approach



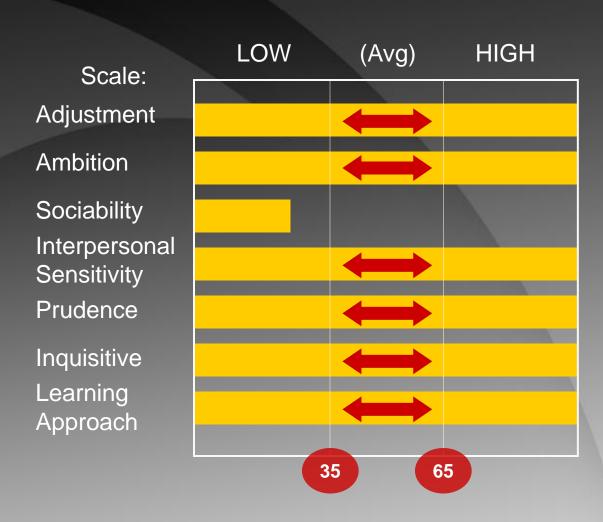


Interpretation:

Gregarious, outgoing and talkative person with little interest in current events or new developments in business or technology



Low Sociability



Click on another scale: low or high



Low Sociability & High Ambition



Interpretation:

Quiet and reserved,
but intense and
driven to succeed;
will lead by example,
because action
speaks louder than
words



Low Sociability & Low Ambition



Interpretation:

A clear follower who will allow others to lead and will happily go along as a team player



Low Sociability & High Adjustment



Interpretation:

Quiet, self-confident, strong silent type who will handle stress easily, and without any noticeable drama



Low Sociability & Low Adjustment



Interpretation:

Prone to worry and self doubt, fears being criticized, and will avoid stressful social gatherings and public appearances



Low Sociability & High Interpersonal Sensitivity



Interpretation:

Will be reluctant to start new relationships but will be quite skilled at maintaining existing relationships



Low Sociability & Low Interpersonal Sensitivity

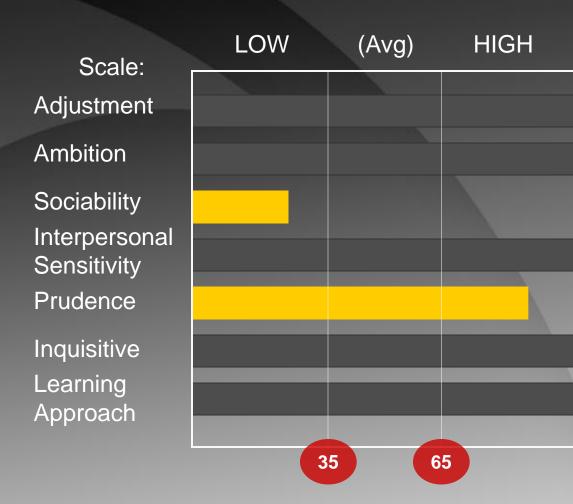


Interpretation:

A quiet, even shy person who nonetheless is rather tough and willing to confront others when necessary



Low Sociability & High Prudence



Interpretation:

Will be task-oriented, planful, organized, and hard working, but with little or no public fan fair or self-promotion



Low Sociability & Low Prudence



Interpretation:

Will be careless about rules and procedures, impulsive and defiant—these behaviors may be hard to notice



Low Sociability & High Inquisitive



Interpretation:

Will be quiet and reserved, but curious about what is going on; should be a good listener



Low Sociability & Low Inquisitive



Interpretation:

Little interest in interacting with others and no interest in change or innovation



Low Sociability & High Learning Approach



Interpretation:

Focused on individual learning opportunities and knowledge acquisition but without the stress of group interactions



Low Sociability & Low Learning Approach

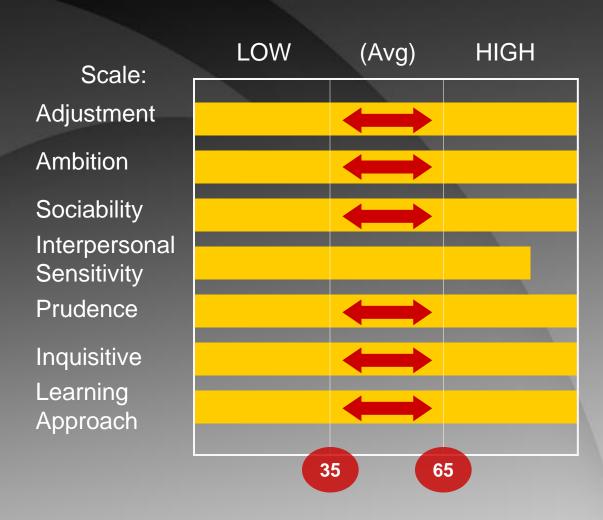


Interpretation:

Prefers to learn in an experiential, hands-on fashion, without being exposed to social scrutiny



High Interpersonal Sensitivity



Click on another scale: low or high



High Interpersonal Sensitivity & High Adjustment



Interpretation:

Confident, friendly, relationship oriented interpersonal style that creates a perception of modesty and inner strength



High Interpersonal Sensitivity & Low Adjustment



Interpretation:

Will try to build conflict free relations, will be upset when conflicts arise and will blame self when they occur



High Interpersonal Sensitivity & High Sociability



Interpretation:

Gregarious, outgoing, talkative person who will be seen as warm, friendly, approachable and charming



High Interpersonal Sensitivity & Low Sociability



Interpretation:

Will be reluctant to start new relationships but will be quite skilled at maintaining existing relationships



High Interpersonal Sensitivity & High Ambition



Interpretation:

Strong desires for achievement and success will be facilitated by real talent for building and maintaining relationships



High Interpersonal Sensitivity & Low Ambition



Interpretation:

A pleasant and agreeable person who will seem rather meek, non-competitive, and unwilling to challenge others



High Interpersonal Sensitivity & High Prudence



Interpretation:

Serious and conscientious person with high standards of performance but tolerant rather than self-righteous or picky



High Interpersonal Sensitivity & Low Prudence



Interpretation:

Pleasant, tolerant, and agreeable but with relatively low standards about timely and quality performance



High Interpersonal Sensitivity & High Inquisitive



Interpretation:

Cordial and pleasant person with a lively imagination, willing to explore ideas regardless of how impractical they may be



High Interpersonal Sensitivity & Low Inquisitive



Interpretation:

Warm and engaging person with a rather prosaic imagination and little interest in the big picture



High Interpersonal Sensitivity & High Learning Approach



Interpretation:

Bright and well informed person who doesn't flaunt his/her knowledge or criticize those who are less well educated



High Interpersonal Sensitivity & Low Learning Approach



Interpretation:

Pleasant and sociable colleague with little interest in formal learning, current events, or new developments in technology



Low Interpersonal Sensitivity



Click on another scale: low or high



Low Interpersonal Sensitivity & High Adjustment



Interpretation:

Will seem confident, self-assured, and perhaps arrogant, with a direct, challenging and blunt interpersonal style



Low Interpersonal Sensitivity & Low Adjustment



Interpretation:

Will be blunt and confrontational during interactions, but afterwards will worry about and feel guilty over damaging a relationship



Low Interpersonal Sensitivity & High Sociability



Interpretation:

This person will be good at starting relationships but will have trouble maintaining them due to his/her blunt interpersonal style



Low Interpersonal Sensitivity & Low Sociability



Interpretation:

A quiet, even shy person who nonetheless is rather tough and willing to confront others when necessary



Low Interpersonal Sensitivity & High Ambition



Interpretation:

Hardworking,
competitive, and
achievement
oriented, combined
with a blunt and
challenging
interpersonal style



Low Interpersonal Sensitivity & Low Ambition



Interpretation:

Will tend to be argumentative or disagreeable, but with little desire to "win" such interactions or even make a point



Low Interpersonal Sensitivity & High Prudence



Interpretation:

Will be blunt and direct and tend to confront people who don't work hard, stay focused, or pay attention to detail



Low Interpersonal Sensitivity & Low Prudence



Interpretation:

Will be impulsive, self-absorbed, confrontational, and a poor team player—but can work with little supervision



Low Interpersonal Sensitivity & High Inquisitive



Interpretation:

Will be curious, open-minded, and intellectually engaged, with a propensity to play the devil's advocate and challenge others' views



Low Interpersonal Sensitivity & Low Inquisitive



Interpretation:

Should be a tough minded pragmatist with little tolerance for wooly-minded abstractions or risky innovations



Low Interpersonal Sensitivity & High Learning Approach



Interpretation:

Should seem bright, well-informed and eager to learn, and willing to challenge the ideas of others



Low Interpersonal Sensitivity & Low Learning Approach

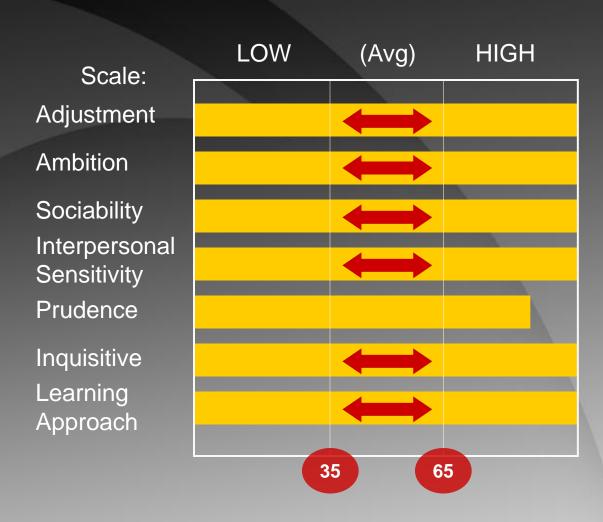


Interpretation:

Uses experience as
the basis for an
argumentative,
challenging
interpersonal style
while discounting
the value of
formal learning



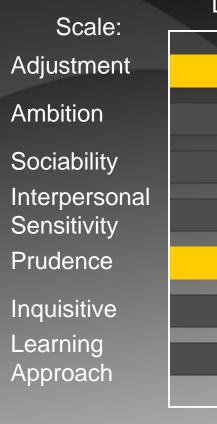
High Prudence

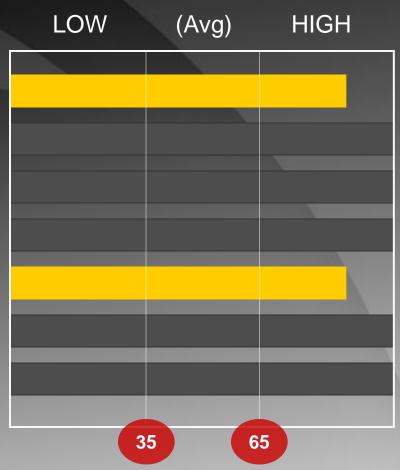


Click on another scale: low or high



High Prudence & High Adjustment





Interpretation:

Hard working,
persistent,
organized,
dependable, mature,
and very strong
under stress and
pressure



High Prudence & Low Adjustment



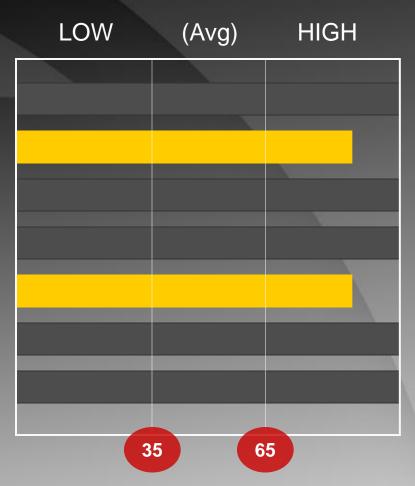
Interpretation:

Will follow rules, pay attention to details, and work very hard, while staying alert for signs of criticism and disapproval



High Prudence & High Ambition



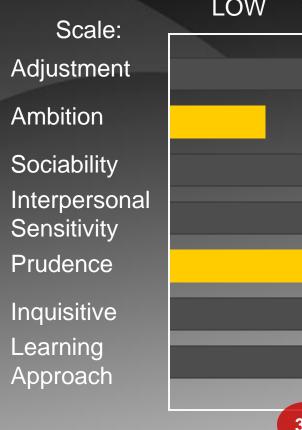


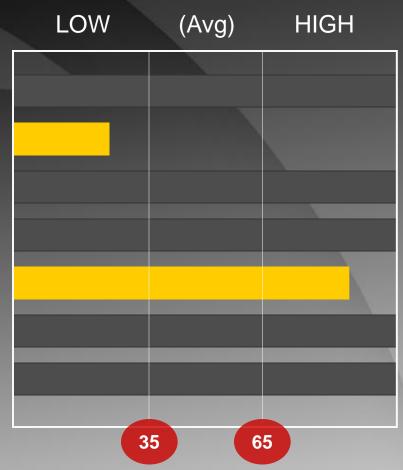
Interpretation:

Unusually hard working and achievement oriented within a framework of conscientiousness and attention to detail



High Prudence & Low Ambition





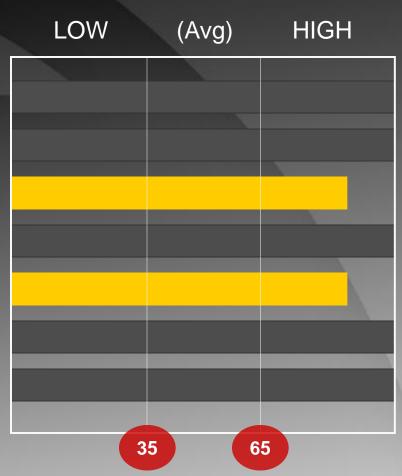
Interpretation:

Will rely on rules and procedures to accomplish assigned tasks but will rarely take any initiative or deviate from assigned tasks



High Prudence & High Sociability





Interpretation:

Strong task orientation that will involve endless discussions of minute details in the name of accurate communication



High Prudence & Low Sociability



Interpretation:

Will be task-oriented, planful, organized, and hard working, but with little or no public fan fair or self-promotion



High Prudence & High Interpersonal Sensitivity



Interpretation:

Serious and conscientious person with high standards of performance but tolerant, rather than self-righteous or picky



High Prudence & Low Interpersonal Sensitivity



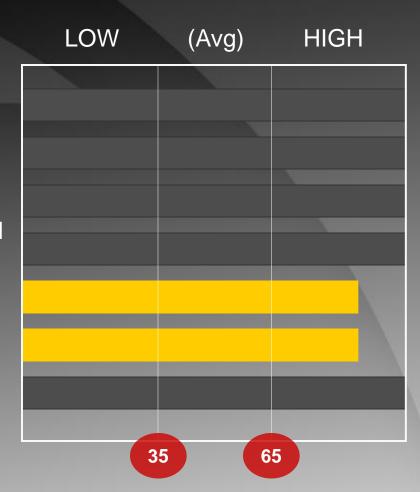
Interpretation:

Will be blunt and direct and tend to confront people who don't work hard, stay focused, or pay attention to detail



High Prudence & High Inquisitive





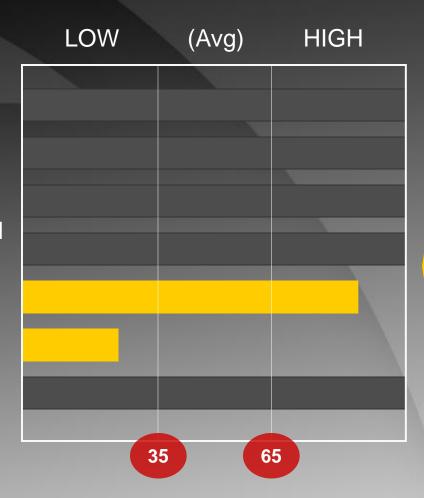
Interpretation:

Strong interest in discussing ideas and innovation with a tendency to get mired in the details during implementation



High Prudence & Low Inquisitive





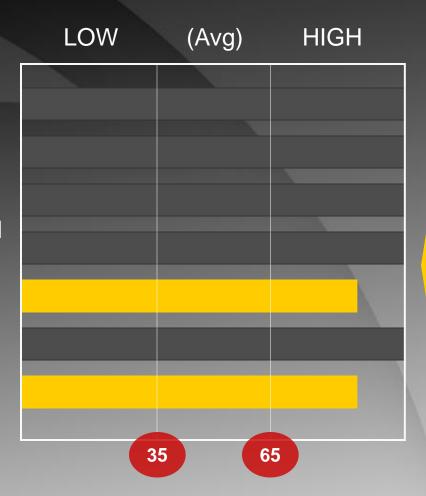
Interpretation:

Strict adherence to rules, processes, and procedures with little interest in innovation, particularly when things seem to be working



High Prudence & High Learning Approach





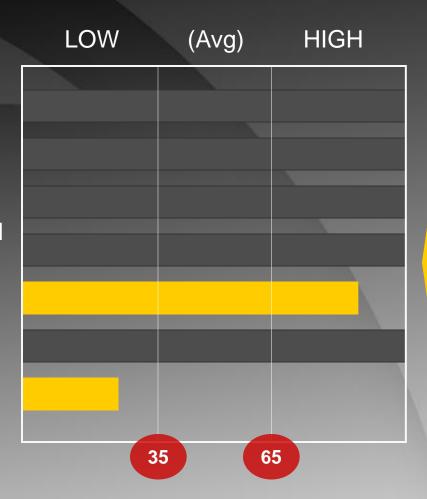
Interpretation:

Smart, well-informed,
hard working,
careful person
with good judgment
but reluctant
to challenge
established
procedures



High Prudence & Low Learning Approach



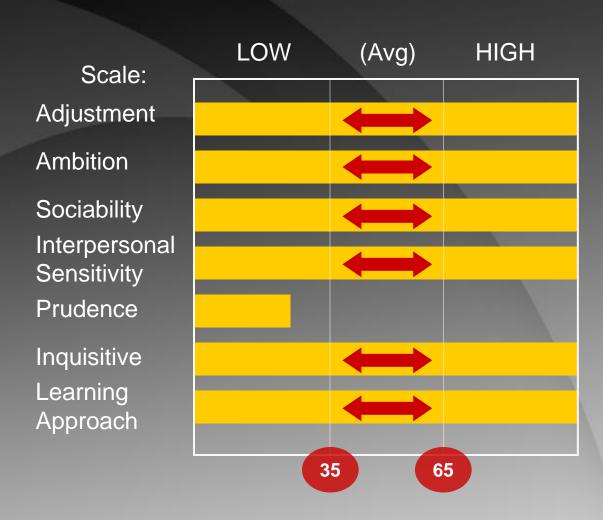


Interpretation:

Careful, conscientious, hard working person with little interest in training and development, comfortable with what he/she already knows



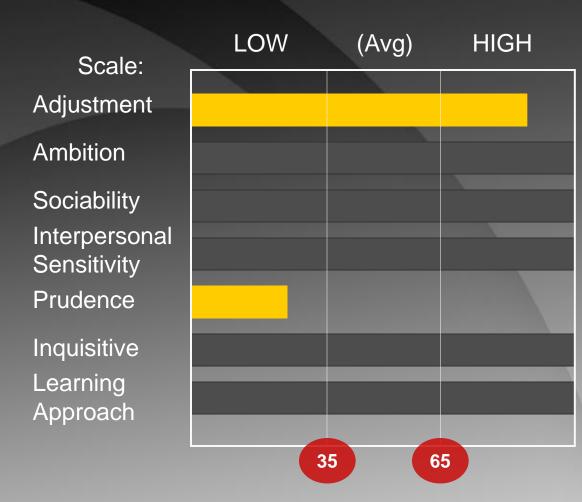
Low Prudence



Click on another scale: low or high



Low Prudence & High Adjustment



Interpretation:

Calm and steady under pressure, but disorganized and impulsive, sometimes creating havoc for others who have to fill in



Low Prudence & Low Adjustment

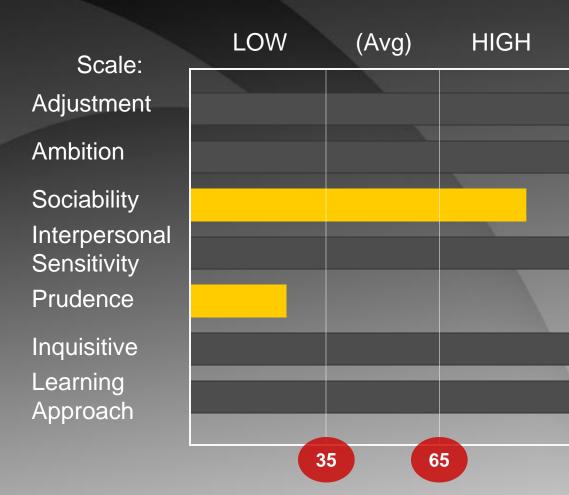


Interpretation:

May have issues
with anger
management and
personal discipline,
and may engage
in bursts of
"organizing activity"



Low Prudence & High Sociability



Interpretation:

Flexible,
spontaneous,
outgoing interactive
style that may allow
conversations to
venture into gray or
marginally
appropriate areas



Low Prudence & Low Sociability



Interpretation:

Will be careless about rules and procedures, impulsive and defiant—these behaviors may be hard to notice



Low Prudence & High Interpersonal Sensitivity



Interpretation:

Pleasant, tolerant, and agreeable but with relatively low standards about timely and quality performance



Low Prudence & Low Interpersonal Sensitivity



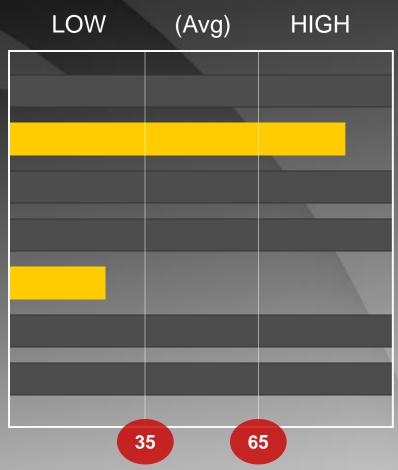
Interpretation:

Will be impulsive, self-absorbed, confrontational, and a poor team player—but can work with little supervision



Low Prudence & High Ambition





Interpretation:

Competitive and achievement oriented, while regarding rules, processes, and procedures as barriers to be overcome



Low Prudence & Low Ambition



Interpretation:

Will take shortcuts and find the easy way to do a job with the least effort and to a minimum standard of performance



Low Prudence & High Inquisitive

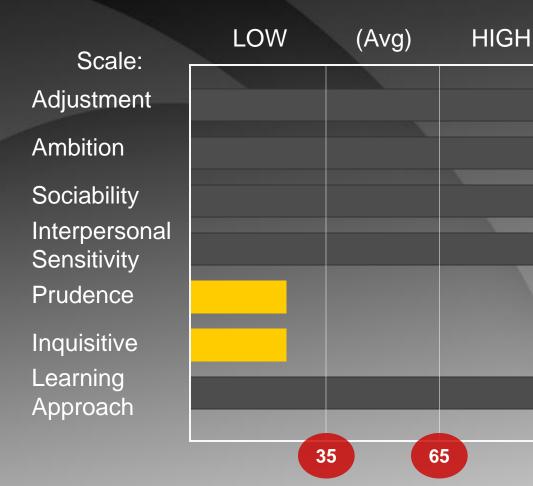


Interpretation:

Curious, thoughtful, and creative, open to new ideas and innovations and willing to implement and/or try new things



Low Prudence & Low Inquisitive



Interpretation:

Tends to be impulsive, distractible, and disorganized, and rarely reflects on the meaning or consequences of such behavior



Low Prudence & High Learning Approach

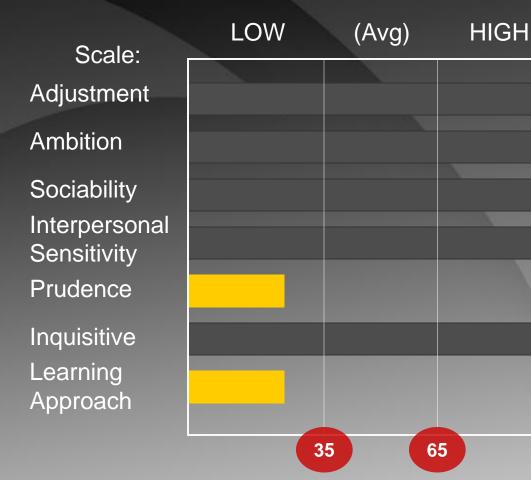


Interpretation:

Will seem bright,
well-informed,
interested in training,
and willing to try new
methods,
techniques, and
technology



Low Prudence & Low Learning Approach

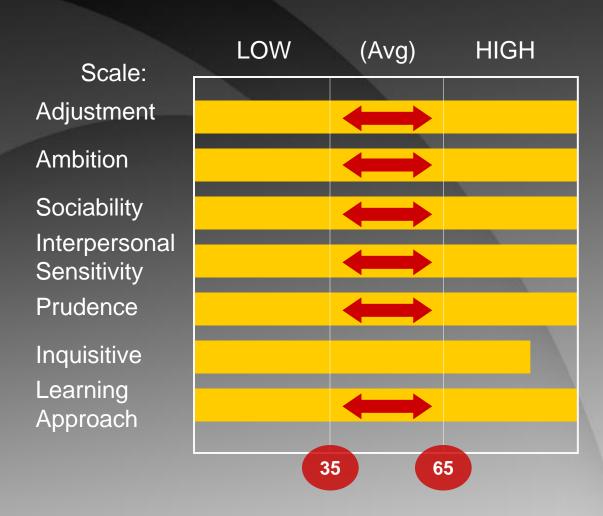


Interpretation:

Will prefer to learn
by experience, but
will not pay much
attention to the
lessons of
experience or
the consequences
of failure



High Inquisitive

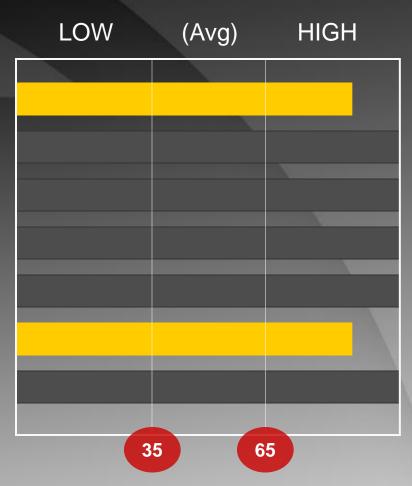


Click on another scale: low or high



High Inquisitive & High Adjustment



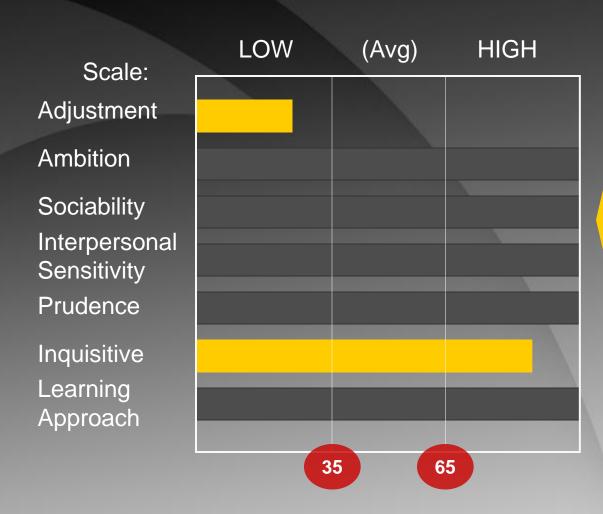


Interpretation:

Curious, open minded, and able to generate new ideas with great confidence, often elevating them above the ideas of others



High Inquisitive & Low Adjustment



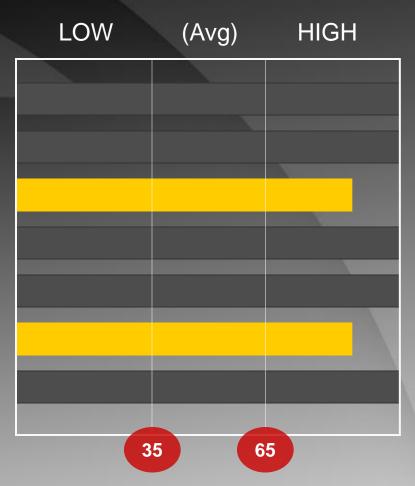
Interpretation:

Bouts of creative activity will be interrupted by bouts of self-doubt and self-examination



High Inquisitive & High Sociability





Interpretation:

Interested in meeting
new people and
exploring new ideas,
but might be
regarded as lacking
focus or easily
distracted by the
next new thing



High Inquisitive & Low Sociability



Interpretation:

Will be quiet and reserved, but curious about what is going on; should be a good listener



High Inquisitive & High Interpersonal Sensitivity



Interpretation:

Cordial and pleasant person with a lively imagination, willing to explore ideas regardless of how impractical they may be



High Inquisitive & Low Interpersonal Sensitivity



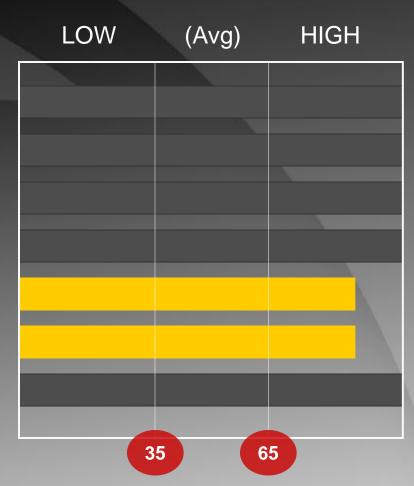
Interpretation:

Will be curious, open-minded, and intellectually engaged, with a propensity to play the devil's advocate and challenge others' views



High Inquisitive & High Prudence





Interpretation:

Strong interest in discussing ideas and innovation with a tendency to get mired in the details during implementation



High Inquisitive & Low Prudence



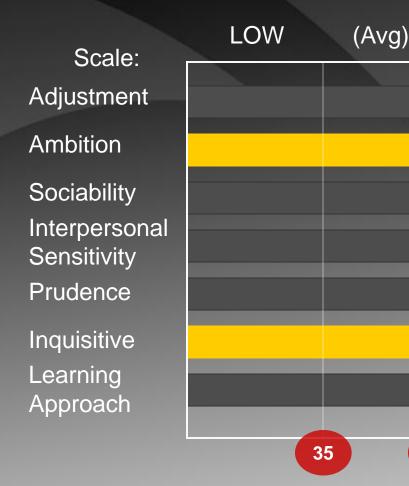
Interpretation:

Curious, thoughtful, and creative, open to new ideas and innovations and willing to implement and/or try new things



High Inquisitive & High Ambition

HIGH



Interpretation:

Hard working, achievement oriented, leader-like, and a source for providing new ideas and vision



65

High Inquisitive & Low Ambition



Interpretation:

Curiosity abut new ideas and techniques, but without necessarily doing anything or committing to any course of action



High Inquisitive & High Learning Approach



Interpretation:

Bright, up to date, productive, and always on the look out for new methods, technology, or paths to the future



High Inquisitive & Low Learning Approach

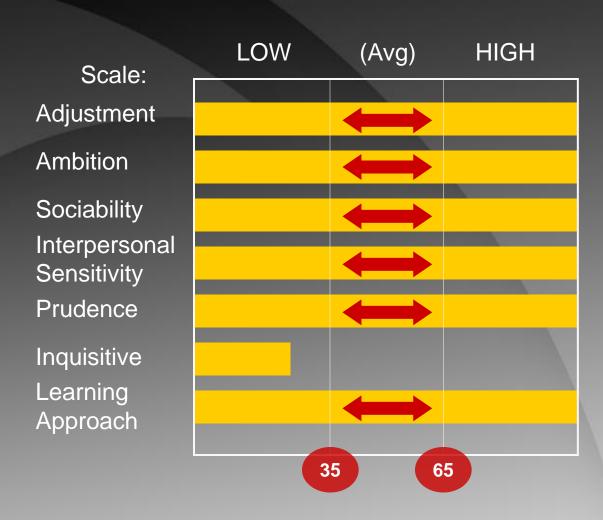


Interpretation:

Interested in new ideas and developments, but prefers to hear about them, not read about them.



Low Inquisitive



Click on another scale: low or high



Low Inquisitive & High Ambition



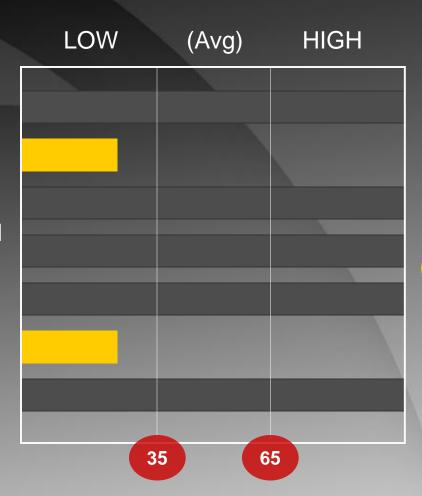
Interpretation:

Hard working and eager to succeed, but by doing something well and avoiding changes that may disrupt what is working



Low Inquisitive & Low Ambition





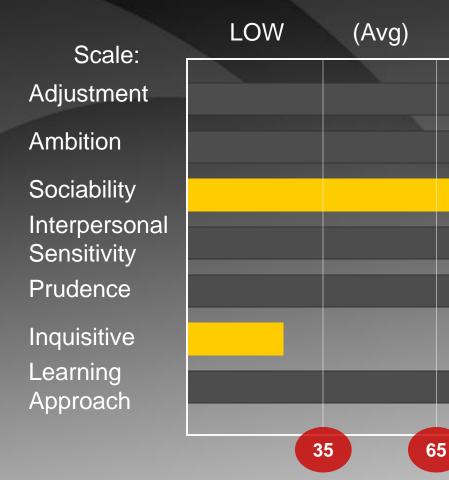
Interpretation:

Will follow standard routines while working but will avoid changes or innovations that might create new demands or additional work



Low Inquisitive & High Sociability

HIGH



Interpretation:

Outgoing and approachable person who is primarily interested in the mundane or routine with little interest in the big picture



Low Inquisitive & Low Sociability



Interpretation:

Little interest in interacting with others and no interest in change or innovation



Low Inquisitive & High Interpersonal Sensitivity



Interpretation:

Warm and engaging person with a rather prosaic imagination and little interest in the big picture



Low Inquisitive & Low Interpersonal Sensitivity



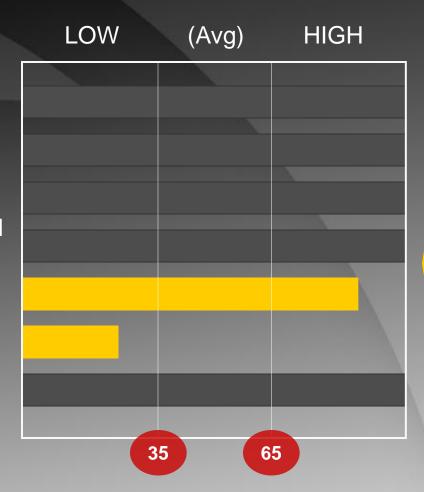
Interpretation:

Should be a tough minded pragmatist with little tolerance for wooly-minded abstractions or risky innovations



Low Inquisitive & High Prudence





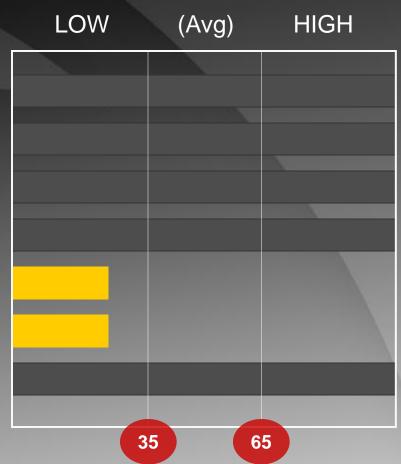
Interpretation:

Strict adherence to rules, processes, and procedures with little interest in innovation, particularly when things seem to be working



Low Inquisitive & Low Prudence



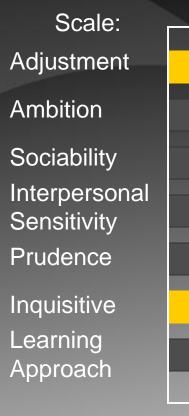


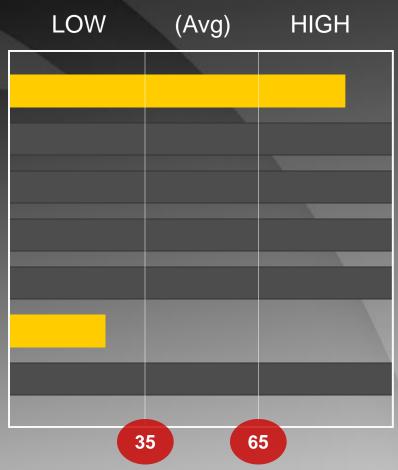
Interpretation:

Tends to be impulsive, distractible, and disorganized, and rarely reflects on the meaning or consequences of such behavior



Low Inquisitive & High Adjustment





Interpretation:

Confident, selfassured, and unflappable, but with little interest in change, innovation, or enhanced understanding of current processes



Low Inquisitive & Low Adjustment



Interpretation:

Will resist change or new ideas because they will disrupt routine and the unknown will cause anxiety



Low Inquisitive & High Learning Approach



Interpretation:

Will be a quick study who values being up to date, but with little interest in innovations that lack clear practical implications



Low Inquisitive & Low Learning Approach



Interpretation:

Will lack curiosity and be unwilling to try anything new without firsthand experience regarding its positive, tangible impact



High Learning Approach



Click on another scale: low or high



High Learning Approach & High Adjustment



Interpretation:

Bright, self-confident, well-informed, selfassured and possibly arrogant, but able to support opinions with logic and data



High Learning Approach & Low Adjustment



Interpretation:

Will be driven to stay up-to-date to avoid feeling anxious about not being "in the know" about new developments



High Learning Approach & High Sociability



Interpretation:

Smart and up-to-date person with a breezy and approachable interpersonal style who is quick to move on new and different topics



High Learning Approach & Low Sociability



Interpretation:

Focused on individual learning opportunities and knowledge acquisition but without the stress of group interactions



High Learning Approach & High Interpersonal Sensitivity



Interpretation:

Bright and well informed person who doesn't flaunt his/her knowledge or criticize those who are less well educated



High Learning Approach & Low Interpersonal Sensitivity



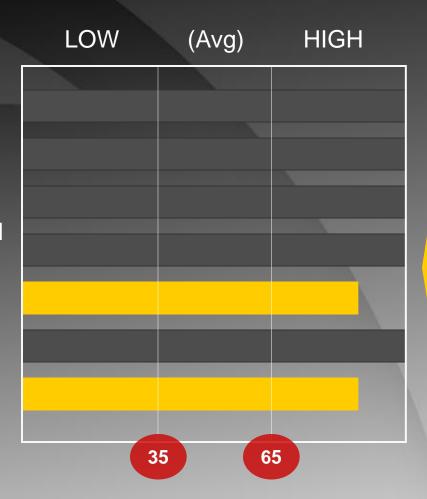
Interpretation:

Should seem bright, well-informed and eager to learn, and willing to challenge the ideas of others



High Learning Approach & High Prudence





Interpretation:

Smart, well-informed,
hard working,
careful person
with good judgment
but reluctant
to challenge
established
procedures



High Learning Approach & Low Prudence



Interpretation:

Will seem bright,
well-informed,
interested in training,
and willing to try new
methods,
techniques, and
technology



High Learning Approach & High Inquisitive



Interpretation:

Bright, up to date, productive, and always on the look out for new methods, technology, or paths to the future



High Learning Approach & Low Inquisitive



Interpretation:

Will be a quick study who values being up to date, but with little interest in innovations that lack clear practical implications



High Learning Approach & High Ambition



Interpretation:

Hard working, competitive, and leader-like, but smart and up-to-date and won't suffer fools gladly



High Learning Approach & Low Ambition



Interpretation:

Interested in learning new methods and techniques, but will rarely take the initiative to use them



Low Learning Approach



Click on another scale: low or high



Low Learning Approach & High Ambition



Interpretation:

Hard working and achievement oriented but impatient with training—strongly prefers to learn on the job



Low Learning Approach & Low Ambition



Interpretation:

Prefers to learn on the job, uninterested in training, in applying new knowledge or using new technology



Low Learning Approach & High Sociability



Interpretation:

Gregarious, outgoing and talkative person with little interest in current events or new developments in business or technology



Low Learning Approach & Low Sociability



Interpretation:

Prefers to learn in an experiential, hands-on fashion, without being exposed to social scrutiny



Low Learning Approach & High Interpersonal Sensitivity



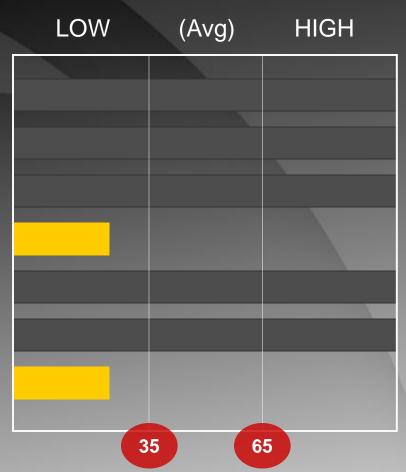
Interpretation:

Pleasant and sociable colleague with little interest in formal learning, current events, or new developments in technology



Low Learning Approach & Low Interpersonal Sensitivity





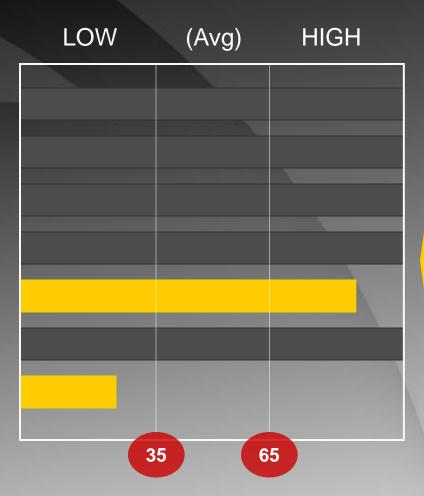
Interpretation:

Uses experience as
the basis for an
argumentative,
challenging
interpersonal style
while discounting
the value of
formal learning



Low Learning Approach & High Prudence





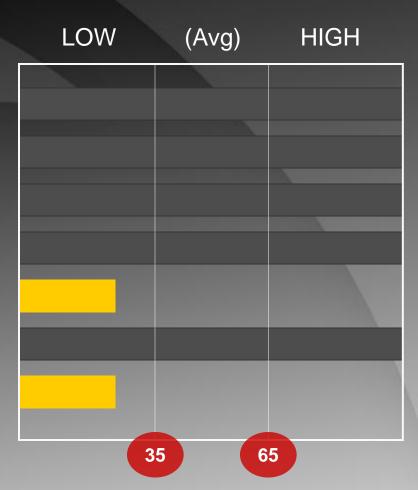
Interpretation:

Careful, conscientious, hard working person with little interest in training and development, comfortable with what he/she already knows



Low Learning Approach & Low Prudence





Interpretation:

Will prefer to learn
by experience, but
will not pay much
attention to the
lessons of
experience or
the consequences
of failure



Low Learning Approach & High Inquisitive



Interpretation:

Interested in new ideas and developments, but prefers to hear about them, not read about them; open-minded but intellectually lazy



Low Learning Approach & Low Inquisitive



Interpretation:

Will lack curiosity and be unwilling to try anything new without firsthand experience regarding its positive, tangible impact



Low Learning Approach & High Adjustment



Interpretation:

Self-confident, stable, and self-assured, but perhaps smug and complacent, with little interest in acquiring new knowledge



Low Learning Approach & Low Adjustment



Interpretation:

May not stay up-todate due to the stress and worry that may result from learning things that might create future change

