Hogan Bibliography

HOGAN PERSONALITY INVENTORY (HPI)
HOGAN DEVELOPMENT SURVEY (HDS)
MOTIVES, VALUES, PREFERENCES INVENTORY (MVPI)
HOGAN BUSINESS REASONING INVENTORY (HBRI)
JOB EVALUATION TOOL (JET)

UPDATED Q2 2015
**Hogan Personality Inventory**


Davies, S., Little, I., & Ross, R. (2006, April). Ensuring the measurement equivalence and appropriate use of personality assessments across cultures. Paper presented at the 21st Annual Conference of the Society for Industrial and Organizational Psychology, Dallas, TX.


* Dougherty, K. (2000). *Determining the personality, motives and desirable demographic features of productive, long tenure agents at the National Rail Enquiries Service using the Hogan Personality Inventory and Motives, Values, Preferences Inventory* (Unpublished MSc dissertation), City University, London, England.


Foster, J., & Klinger, B. (2011, April). *Personality correlates with business outcomes in developing countries*. Poster presented at the 26th Annual Conference of the Society for Industrial and Organizational Psychology, Chicago, IL.


Lemming, M., & Foster, J. (2011, April). *Using personality and culture fit to identify high potential.* Poster presented at the 26th Annual Conference of the Society for Industrial and Organizational Psychology, Chicago, IL.

Lemming, M., Hatfield, K, & Ross, R. (2011, April). *Using personality and culture fit assessments in the GMAC pilot.* In R. Ross (Chair), Utility of non-cognitive assessments for developing MBA students. Symposium conducted at the 26th Annual Conference of the Society for Industrial and Organizational Psychology, Chicago, IL.


Montgomery, R. L., & Haemmerlie, F. (2002, April). *Predicting college success with the Hogan Personality Inventory*. Poster presented at the meeting of the Society for Personality and Social Psychology, Savannah, GA.

* Morar, P. (2002). *A correlational study identifying the sales personality of recruitment consultants using the Hogan Personality Inventory and investigating the relationship with sales performance*. Unpublished manuscript.


HOGAN DEVELOPMENT SURVEY


Lemming, M., & Hatfield, K, & Ross, R. (2011, April). *Using personality and culture fit assessments in the GMAC pilot*. In R. Ross (Chair), Utility of non-cognitive assessments for developing MBA students. Symposium conducted at the 26th Annual Conference of the Society for Industrial and Organizational Psychology, Chicago, IL.


**Motives, Values, Preferences Inventory**


Hoogstra, E. J. (2007). *The motives and values of not-for-profit social service board members in Western Michigan: An investigation using the Motivations, Values, Preferences Inventory (MVPI)* (Unpublished doctoral dissertation). Capella University, Minneapolis, MN.


Lemming, M., & Hatfield, K., & Ross, R. (2011, April). *Using personality and culture fit assessments in the GMAC pilot*. In R. Ross (Chair), Utility of non-cognitive assessments for developing MBA students. Symposium conducted at the 26th Annual Conference of the Society for Industrial and Organizational Psychology, Chicago, IL.


HOGAN BUSINESS REASONING INVENTORY


**JOB EVALUATION TOOL**


Book Chapters/Miscellaneous


Loehlin, J. C., & Goldberg, L. R. (2014). How much is personality structure affected if one or more highest-level factors are first removed? A sequential factors approach. *Personality and Individual Differences*, 70, 176–182. doi:10.1016/j.paid.2014.06.047


Research-Based White Papers


Caplinger, J., Klat-Smith, F., & Pluess, K. (2012). *PBC graduate research: A global survey of graduate recruiting practices; Personality characteristics of Australian graduates*. Sydney, Australia: Petter Berry Consultancy.


