



DEVELOPMENT PROGRAMS

# HOGAN ADVANCED WORKSHOP: DEVELOPMENT

## **The one-day Hogan Advanced Workshop: Development**

will provide in-depth instruction regarding how to use the Leadership Forecast Series, including the Coaching Report, to build an individual development plan that can serve as the foundation for a coaching engagement. Workshop participants will learn about the Hogan Performance Model and how it can be used as a basis for integrating assessment data from a variety of sources. These data can be used to structure development objectives and outline development activities designed to improve individual performance.

As a prerequisite for Hogan Advanced Workshops, participants must have successfully completed the Hogan Assessment Certification Workshop. Participants will also receive pre-work to be completed prior to the Hogan Advanced Workshop.

**Tuesday, March 16, 2010 : 8am-5:30pm**

**Followed by an evening reception and discussion (5:30pm-7pm)**

**Georgia Tech Global Learning Center  
84 Fifth St. N.W., Atlanta, GA 30308**

**\$1,195.00 per participant**

## **The Hogan Advanced Workshop: Development covers these learning objectives:**

- Identify a range of coaching challenges and how they relate to the Hogan inventories
- Understand and incorporate the Hogan Performance Model in predicting job performance behaviors
- Identify important configural interpretations of within and between the Hogan personality inventories
- Practice incorporating other forms of assessment data (e.g., 360°, cognitive data) with Hogan assessment data
- Critically evaluate and analyze a master coaching case that utilizes multiple data sources
- Identify and describe five development strategies for performance improvement derived from the Hogan personality inventories
- Collaborate and discuss coaching strategies and techniques with other Hogan-user professionals
- Identify and support client needs in using the Hogan Leadership Forecast Series for development

**The Hogan Advanced Workshop: Development** will enhance each participant's ability to use Hogan inventories along with our most comprehensive and detailed reports—the Leadership Forecast Series—to plan, implement, and truly accelerate individual development. Join us for this unique workshop where the participants and facilitators will be experienced users of Hogan inventories and will bring knowledge to bear on the challenges associated with individual development.



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The workshop fee includes all materials, lunches, and snacks. Travel, lodging, and transportation expenses are the responsibility of the participant. Although Hogan Assessment Systems has not contracted with a hotel for accommodations, a list of preferred and recommended hotels near the workshop location are as follows: The preferred hotel is the Georgia Tech Hotel and Conference Center, which is adjacent to the Global Learning Center. Other recommended area hotels are the Georgian Terrace Hotel, Regency Suites Hotel, Hotel Indigo, and Renaissance Atlanta Hotel Downtown. When booking your guest room, remember to ask for the GA Tech rate at these hotels. More information about each hotel is available upon request.

Register as soon as possible for the **Hogan Advanced Workshop** as the workshop has restricted seating to ensure a high-quality learning environment.

### FIVE EASY WAYS TO REGISTER:

- 1. ONLINE** [hoganassessments.com/training/workshops.aspx](http://hoganassessments.com/training/workshops.aspx)
- 2. CALL** 800.756.0632
- 3. E-MAIL** [sales@hoganassessments.com](mailto:sales@hoganassessments.com)  
Please include the following: name, company name, mailing address, telephone and fax numbers, credit card # and expiration date, and name of cardholder.
- 4. FAX** Completed registration form to: 904.992.0315
- 5. MAIL** Completed registration form to: Hogan Assessment Systems Development Programs 2622 E. 21st Street Tulsa, OK 74114

Hogan Assessment Systems, Inc. is approved by the American Psychological Association to sponsor continuing education credits for psychologists. Hogan Assessment Systems, Inc. maintains responsibility for this program and its content. Eight (8) continuing education credits will be awarded for full participation and successful completion of the one-day Hogan Advanced Workshop.

This program has been approved for 8 (General) recertification credit hours toward PHR, SPHR, and GPHR recertification through the HR Certification Institute.

Agenda Times	Tuesday, March 16, 2010
8:00am - 12:00pm	<ul style="list-style-type: none"> <li>• Orientation and Training Objectives</li> <li>• Introduction to Hogan Performance Model</li> <li>• Review of HPI, HDS, and MVPI Scales</li> <li>• Advanced Configural Interpretation</li> <li>• Hogan Competency Domains and Job Competencies</li> <li>• Job Family Contexts and Configural Interpretation</li> <li>• "Master" Coaching Case Study</li> </ul>
12:00pm - 12:45pm	Lunch
12:45pm - 5:30pm	<ul style="list-style-type: none"> <li>• Review of Hogan Coaching Data: Performance Strengths, Values and Drivers, Challenges, and Career Development</li> <li>• Integrate Other Assessment Data with Hogan Data</li> <li>• Nature of Developmental Change: Major Strategies</li> <li>• Overview of Five Behavior Change Strategies</li> <li>• Action Planning</li> <li>• Development Strategies Exercise</li> </ul>
5:30pm - 7:00pm	Evening Reception and Discussion

### REGISTRATION FORM (Please print)

March 16, 2010 • Hogan Advanced Workshop: Development

Name \_\_\_\_\_ Job Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Country \_\_\_\_\_ Telephone (\_\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_

E-mail Address \_\_\_\_\_

Number of Attendees \_\_\_\_\_ Fee: \$1,195.00 per participant (Please call for discount information for two or more)

Total Amount \$ \_\_\_\_\_  Invoice  Check Enclosed  Visa  MasterCard  American Express

Credit Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name of Cardholder \_\_\_\_\_ Signature \_\_\_\_\_

**HOGAN ADVANCED WORKSHOP CANCELLATION POLICY:** Hogan Assessment Systems must be notified of a cancellation 10 business days prior to the Hogan Advanced Workshop. If you cancel your registration, 10% of the workshop fee will be charged and the balance may be refunded. If you cancel your registration within 1-9 business days of the workshop, 50% of the workshop fee will be charged and the balance may be refunded.