



**David J. Skinner, MSc.**  
Hogan Coaching Network

## **Background**

David has over 25 years' experience in leadership development and executive coaching. He has worked with globally-branded client organizations in 43 countries - throughout Western and Eastern Europe, the Middle East, North and South America as well as South East Asia.

He has interest in supporting clients in personal or team development situations that have a high degree of relationship complexity and/or where interpersonal tensions can be high. His extensive cross-cultural experience, backed by his academic research interest in addressing the challenges of productive alignment between professionals of all functions, have helped him develop a capability for addressing highly sensitive assignments with senior executives.

David is accredited as an Executive Coach by Ashridge Business School in the UK – a recognized center of excellence for developments in Relational Coaching.

Before starting his own practice, David gained line executive experience while serving as Managing Director for Wilson Learning (GB) Limited. Prior to that he gained international sales, project management and marketing experience in petrochemical engineering with Unilever.

## **Professional Experience**

*Co-founder, Leadership Systems Limited*

*Managing Director, Wilson Learning (GB) Limited*

*Various technical sales and project management positions, Unilever*

## **Education**

Master of Science Degree, Executive Coaching, Ashridge Business School  
Diploma in Marketing, Institute of Marketing

## **Client Experience**

PepsiCo, SipCo, Al-Jomaih, A.T. Kearney, Intel, St Jude Medical, Eli Lilly, Roche Pharmaceuticals, Guidant, Birdseye Iglo, United Biscuits, Fujitsu Services, IBM, Nutreco, Zurich Insurance, Friesland Campina, Marine Harvest, Ford Motor Company, Volkswagen Audi, Nissan, Cargotec, Sellotape, Microsoft, Aspen Pharmaceutical, Sciele, Bidwells Property Consultants, Lindorff, Chevron, BP, Solvay Healthcare, Accenture, Analog Devices, AMD, Motorola, Tesco, Wiggins Teape, ICI, Dow Chemical, AMC, IVAC, Bard

**Executive coaching**

**Leadership development**

**Team development**

**Cross-functional team alignment**

**Sales process development**

**Cross-cultural understanding  
and acceptance**

**Strategy development**

**Organizational transformation**

**Innovation for business  
development**