



**Karin Fulton, Ph.D. SPHR**  
President, Assessment &  
Development Concepts

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- High Potential Assessment**
- Executive Coaching**
- Leadership Development &  
Management Training**
- Employee Selection**
- Teambuilding Applications**

**Background**

Karin Fulton is an accomplished leadership consultant and executive coach with 20 years of experience providing human capital solutions to a variety of industries: financial services, transportation, manufacturing, health insurance and technology. She has provided organizations with individual assessment services, executive coaching and development, valid selection processes, and team-based improvement strategies. Dr. Fulton brings a strong understanding of human behavior in the workplace to the development of leaders. A practical and results-oriented approach allows her to effectively partner with executives, line managers, and staff professionals.

**Professional Experience**

*Principal and Founder, Assessment & Development Concepts, Inc.  
Human Resources leadership positions, CitiStreet, Barnett Banks, Humana and CSX Transportation  
Adjunct faculty member, Nova Southeastern University and Webster University*

As a leadership development consultant with these organizations, Karin worked with executives to assess talent, enhance self-awareness, and create development plans. She has used the Hogan Assessment Suite since 1994.

**Education**

Ph.D., I/O Psychology, University of Tennessee  
B.S., Psychology, University of Georgia, Phi Beta Kappa

**Professional Memberships**

American Psychological Association  
Society for Human Resource Management

**Client Experience**

PepsiCo, Johnson & Johnson, Dell Computers, MITRE, Invensys, Cisco, IBM, Corning, Bristol-Myers Squibb, MetLife, Novo Nordisk, UPS, First MidWest Bank, The South Financial Group, Carolina First Bank, Mercantile Bank, Muns Welding, MEDI Leadership Institute