



Patricia Kellet
Director, Hogan Coaching Network

- Leadership Development**
- Executive Coaching**
- Individual and Organizational Assessment**
- Change Management**
- Performance Management**
- Organizational Alignment**
- Succession Planning**
- Competency Modeling**
- Strategy Development**
- Business Planning**

Background

An accomplished business executive with over 30 years' experience encompassing a multi-discipline background, Trish brings to client organizations both a line manager's perspective and understanding of their issues and a consultant's expertise to develop solutions. She has extensive background in managing business complexities, organization transformations, culture changes, process re-engineering, leadership development, succession planning, and executive coaching.

Trish's corporate experience includes assignments in operations, strategic planning, customer service, sales, marketing, product and market management, and human resources. She has successfully led organizations as large as 2000 people and has managed annual capital budgets of \$500 million, expense budgets of \$200 million, and revenue streams as large as \$650 million.

Professional Experience

Principal and Co-founder, Targeted Solutions International, LLC
Senior Vice President and Consulting Practice Leader, Southeast Region, Manchester Consulting
Vice President, Sales and Marketing, National Service Industries
Executive positions in marketing, market and product management, operations, and human resources, AT&T
Progressive technical and management positions, Southern Bell

Education

B.A., Mathematics, Duke University, Phi Beta Kappa, Magna Cum Laude
M.B.A., University of Miami, Phi Kappa Phi, Beta Gamma Sigma
Program for Management Development, Harvard Business School

Client Experience

AT&T, A. T. Kearney, Bayer Diagnostics Group, BMW Manufacturing, BOC Gases, Bonitz, Bristol-Myers Squibb, Center for Creative Leadership, Chase Bank, Cisco, C.R. Bard, The Coca-Cola Company, Dell Computers, Deloitte and Touche, Eli Lilly, Englewood Medical Center, Hanes Brands, Honeywell, Johnson & Johnson, Lucent Technologies, McDonald's, Misys Healthcare Systems, Novartis, Partners Healthcare, Roche Pharmaceuticals, UNC Hospitals