



#### **PURPOSE**

This guide is designed to outline the basic elements that make up Hogan's branding. Use it to familiarize yourself with our latest requirements, and as a reference for any and all marketing efforts.

- Hogan Logo
- Typefaces
- Distributor Cobranding
- Hogan Certified
- Branded Design
- Language Representation



ICON RED

PMS 186 5c 100m 80y 0k 224r 0g 26b HEX e0001a

**LOGOTYPE** BLACK

Process Black Oc Om Oy 100k Or Og Ob HEX 000000 The Hogan logo is the most visible form of the organization's brand identity and equity, and should be managed carefully to ensure the integrity of Hogan's global brand.

Hogan logos are made up of two elements: the Hogan logotype and the stylized H icon. While the icon may be used without the Hogan logotype in some instances, the logotype may never appear without the H icon.



#### APPROPRIATE USE OF THE HOGAN LOGO











Clear space equals the width of the uppercase "H". No written information or other logos should appear within this space.

Vertical logo must be at least 0.5" (1.6 cm) wide. Horizontal logo must be at least 1" (2.5 cm) wide. On dark-colored backgrounds, the logotype for the two-color logo should be reversed to white.

A 100% black logo may be used on backgrounds with a value of no more than 30% black. A 100% white logo may be used on backgrounds with a value that exceeds 30% black.



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#### **INAPPROPRIATE USE OF THE HOGAN LOGO**



**Do not** modify the logo or replace the logotype with an alternate typeface.



**Do not** substitute another name for Hogan.



**Do not** place the twocolor logo on colored backgrounds or patterns.



**Do not** alter the logo colors. Only those noted above are acceptable.



**Do not** dimensionalize or add highlights and shadows to the logo.



**Do not** distort the proportions of the logo.



**Do not** use the logo as part of any sentence or slogan.



**Do not** alter or rearrange logo elements.



#### **TYPOGRAPHY**

#### **PRIMARY**

### **Source Sans Pro**

Source Sans Pro is the primary Hogan font for printed text. Simple and versatile in a number of languages, use Source Sans Pro for documents and reports that will be translated into other languages.

Source Sans Pro Regular
Source Sans Pro Italic
Source Sans Pro Semibold
Source Sans Pro Semibold Italic
Source Sans Pro Bold
Source Sans Pro Bold Italic
Source Sans Pro Black
Source Sans Pro Black Italic

#### **SECONDARY**

# **Franklin Gothic**

In the event that Source Sans Pro is unavailable, Franklin Gothic is the alternative Hogan font for printed text.

Franklin Gothic Book Italic
Franklin Gothic Medium
Franklin Gothic Medium Italic
Franklin Gothic Demi
Franklin Gothic Demi Italic
Franklin Gothic Heavy
Franklin Gothic Heavy Italic

Franklin Gothic Book





#### DISTRIBUTOR COBRANDING







Specifications are provided below for horizontal, square, and vertical distributor logo formats. Distributor logos should always appear in conjunction with "distributed by" text.

- 1. No taller than 150% of Hogan logo height
- 2. Proportional width
- 3. No wider than area to right of left-justified "distributed by" text

**HOGAN CERTIFIED** 



Those who have completed the Hogan Certification process may wish to display the Hogan Certified logo on business cards, print collateral, or website layouts.

As this logo is not designed or authorized to appear as a primary element, it should only be used in conjunction with a primary second-party logo.

#### **Business Cards:**

The Hogan Certified logo should not exceed 0.5" (12.7mm) wide when using the horizontal version, or 0.5" (12.7mm) height when using the vertical version.

#### **Print and interactive applications:**

Along its largest dimension, the Hogan Certified logo should appear at no more than 50% of the largest dimension of the primary logo.





# When it comes to producing effective and creative Hogan marketing materials, there are a number of factors to consider.

The bulleted listed below are a only a few factors to take into account before you begin:

- Who is your target audience?
- What is the primary goal of your marketing effort(s)?
- What media will best suit your purpose? (print, video, interactive etc.)
- What is your production budget?
- Will you be creating your own materials, or modifying materials already created by Hogan Marketing?
- Will your marketing materials need to be translated into another language?

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# BRANDED DESIGN EXAMPLES (Continued)







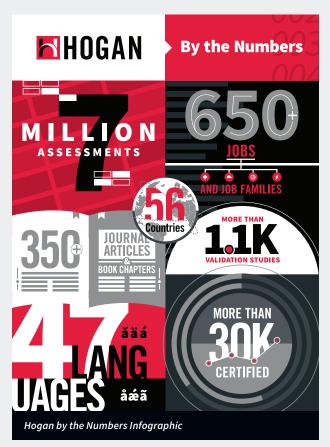
### **BRANDED DESIGN EXAMPLES** (Continued)







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#### Front



#### LANGUAGE REPRESENTATION

This section details the basic guidelines for partner and distributor representation of the Hogan brand. The general rule is to make the distinction that your company is a representative (distributor, partner, or reseller) of Hogan in your region, but not Hogan HQ.

#### LANGUAGE REPRESENTATION FOR PUBLICATION

# **Correct Language**

Use language that correctly and clearly represents your company as a representative (distributor, partner, or reseller) of Hogan Assessments.

#### **Correct Examples**

- "Hogan was founded in 1987"
- "Authorized Hogan Distributor"
- "Authorized Hogan Distributor in [country/region]"

# **Incorrect Language**

Don't use language that may imply that your company is Hogan HQ, an exclusive, elite, and/or preferred representative, or any other designation that portrays your company as the sole Hogan partner or distributor in your country or region.

#### **Incorrect Examples**

- **⊗** "We were founded in 1987"
- **⊗** "We are THE Hogan distributor in [country/region]"
- **⊗** "The preferred Hogan distributor in [country/region]"
- **⊗** "Elite Hogan distributor" in [country/region]



#### ONLINE LANGUAGE REPRESENTATION

# **Business Language**

Use the rules below when mentioning Hogan for your business websites, URLs, and social media:

- Do state that you represent Hogan in your country and/or are an Authorized Hogan representative (distributor, partner, or reseller).
- **On't** use language, wording, and/or graphics that represent your company as Hogan [country/ region], or that otherwise portrays your company as the sole Hogan partner or distributor in your country or region.

# **Personal Language**

Use the rules below when mentioning Hogan for your personal online presence and social media:

- Do use language to indicate your company is an Authorized Hogan representative (distributor, partner, or reseller).
- **On't** represent yourself as a direct employee of Hogan on any social media platforms or with your email address.

# HOGAN | MARKETING

To ensure that Hogan's brand standards are consistently met, we require that our partners and distributors submit any and all Hogan-branded marketing materials to Hogan Marketing for approval prior to production or publication. Please don't hesitate to contact Hogan marketing with any additional questions during the planning, concepting, or design process.

## **General branding:**

marketing@hoganassessments.com

# **Presentation branding:**

powerpoint@hoganassessments.com

