

## Sid Nachman

### Coaching Profile



**Sid Nachman, Ph.D.**  
Hogan Coaching Network

#### Background

Sid has extensive experience in designing and facilitating executive development programs that focus on strategic planning and implementation, strategic leadership, organizational integration, performance management, feedback skills, and team development. Sid also has extensive executive coaching experience at the C level and with members of senior management teams. He has worked across numerous industries, including financial services, information technology, telecommunications, health care, pharmaceuticals, not-for-profits, and manufacturing.

Sid has given over 80 research-based and applied management presentations at national and international conferences and has written articles that have appeared in Strategic Management Journal, Leadership Quarterly, Group & Organization Studies, and Information & Management, among others.

#### Competency Modeling

360 Surveys

#### Organizational Development

#### Leadership Development

#### Individual and Organizational Assessment

#### Change Management

#### Performance Management

#### Team Assessment/Development

#### Professional Experience

*Principal*, Sound Insight Consulting

*Professor*, spent 10 years as a professor at Drexel University and New York University's Stern School of Business and helped introduce behavioral simulations to M.B.A. candidates at NYU's Exec M.B.A., Dartmouth's Amos Tuck School, and the University of Michigan

#### Education

Ph.D. in Organizational Behavior and Social Psychology – Schools of Management and Psychology, SUNY at Buffalo

B.A. in Communications and Psychology – Queens College, CUNY

#### Client Experience

Aetna, AIG, Altana, American Express, the Associated Press, AT&T Wireless, Atlantic Records, Bristol-Myers-Squibb, Citigroup, Cytec, Dow Jones & Co., Dresser, Eisai Inc., E.M. Industries, GEA Westfalia Separators, GTE, Glaxo Wellcome, ING Barings, Instinet Corporation, KPMG Peat Marwick, Metropolitan Life, the Metropolitan Museum of Art, Morgan Stanley, Northern Telecom, NYNEX, the New York Stock Exchange-Euronext, Ortho Biotech, Pfizer, Pitney Bowes, Praxair, Prudential, Purdue Pharma, Siemens Medical, Salomon Smith Barney, UBS PaineWebber, Waterford-Wedgwood, the Wildlife Conservation Society, Yale University, Zurich-Scudder, Univar as well as other companies throughout the U.S., Europe, the Middle East, India, and Asia Pacific