

Sidney Nachman

Coaching Profile



Sidney Nachman, PhD
Hogan Coaching Network

Background

Sidney has extensive experience in designing and facilitating executive development programs that focus on strategic planning and implementation, strategic leadership, organizational integration, performance management, feedback skills, and team development. Sidney also has extensive executive coaching experience at the C level and with members of senior management teams. He has worked across numerous industries, including financial services, information technology, telecommunications, health care, pharmaceuticals, not-for-profits, and manufacturing.

Sidney has given over 80 research-based and applied management presentations at national and international conferences and has written articles that have appeared in Strategic Management Journal, Leadership Quarterly, Group & Organization Studies, and Information & Management, among others.

Competency Modeling

360 Surveys

Organizational Development

Leadership Development

Individual and Organizational Assessment

Change Management

Performance Management

Team Assessment/ Development

Professional Experience

Principal, Sound Insight Consulting

Professor, spent 10 years as a professor at Drexel University and New York University's Stern School of Business and helped introduce behavioral simulations to MBA candidates at NYU's Exec MBA, Dartmouth's Amos Tuck School, and the University of Michigan

Education

PhD in Organizational Behavior and Social Psychology – Schools of Management and Psychology, SUNY at Buffalo

BA in Communications and Psychology – Queens College, CUNY

Client Experience

Aetna, AIG, Altana, American Express, the Associated Press, AT&T Wireless, Atlantic Records, Bristol-Myers-Squibb, Citigroup, Cytec, Dow Jones & Co., Dresser, Eisai Inc., E.M. Industries, GEA Westfalia Separators, GTE, Glaxo Wellcome, ING Barings, Instinet Corporation, KPMG Peat Marwick, Metropolitan Life, the Metropolitan Museum of Art, Morgan Stanley, Northern Telecom, NYNEX, the New York Stock Exchange-Euronext, Ortho Biotech, Pfizer, Pitney Bowes, Praxair, Prudential, Purdue Pharma, Siemens Medical, Salomon Smith Barney, UBS PaineWebber, Waterford-Wedgwood, the Wildlife Conservation Society, Yale University, Zurich-Scudder, Univar as well as other companies throughout the U.S., Europe, the Middle East, India, and Asia Pacific