

## Warren Kennaugh

### Coaching Profile



**Warren Kennaugh**  
Hogan Coaching Network

#### Background

Warren is a Behavioural Strategist specialising in the development of executive capability. Within his role he is responsible for the assessment, development and implementation of development programs for senior executives in large blue chip organisations.

Warren has conducted over 12,000 hours of development with senior executives. Examples of projects which he has led include Senior Executive Coaching & Development, Advanced Leadership, Human Capital Due Diligence, Strategic Planning, Team Building, Sales Strategy Development, BPR and Generation Y.

Warren's core capabilities include business acumen, grounding plans into action, enabling insight in others, the ability to get to the 'seed' of an issue and an accurate predictor of behaviours and outcomes.

#### Professional Experience

*Sales Innovation & Development, Westpac Banking Corporation*

*Director of Coaching, Melbourne Business School*

*Head of Sales Effectiveness, ANZ Financial Planning*

#### Education

Masters of Complexity, Chaos & Creativity (UWS)

High Potentials Leadership Program (Harvard Business School)

Positive Psychology Certificate (Uni Syd)

Diploma in Mechanical Engineering (WSI)

#### Client Experience

ACA (Australian Cricketers Association), ANZ Bank, AMP, AoN, AXA, BUPA, Burson Marsteller, Caltex, CSC, Fairfax, Hewlett Packard, IMG (Tiger Woods Management), ING Group, Johnson & Johnson Medical (Australia & Asia-Pac), KPMG, Macquarie Bank, Merck Sharp & Dohme, Pfizer, PwC, Smith & Nephew, Sinclair Knight & Merz, Toyota Motor Company.

**Leadership Development**

**Executive Coaching**

**Individual and Organizational  
Assessment**

**Change Management**

**Performance Management**

**Organizational Alignment**

**Succession Planning**

**Competency Modelling**

**Strategy Development**

**Business Planning**